



## 2015 RESULTS

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FEBRUARY 11,  
2016



## PRELIMINARY REMARKS

- ❖ The 2015 annual consolidated financial statements were approved by the Board of Directors on February 10, 2016
- ❖ The audit procedures were performed by the statutory auditors. The audit certification report is in progress



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## STRATEGY & KEY MESSAGES

*Eric Le Gentil  
Chairman and CEO*



# 2015: A YEAR OF PROJECTS AND ACHIEVEMENTS



Launch of the cross-category brand



(76% of sites equipped at end-2015)

First sale of a non-controlling interest carried out with an OPCI predominantly managed by BNP Paribas REIM France: 6 reconfigured large food stores

Acquisition of 5 large food stores for transformation, including a first step as part of a large-scale, medium-term project (Marseille Plan de Campagne site)

Successful opening of the Toulouse Fenouillet retail park, first phase of this project (24,000 sq.m)

€2.3 million in annualized rents and a yield of 6.9%

## First half-year

## Second half-year

2 non-controlling interests sold in conjunction with BNPP REIM France: acquisition of 3 large food stores for transformation, the Clermont-Ferrand gallery and large food store

Strengthening of the proximity strategy through a high-street retail segment: acquisition of 5 sites for transformation from



Letting of some 67,000 sq.m to 35 mid-sized stores

Numerous leases signed with innovative and new retailers

Opening of the extension to the Aurillac gallery and 1<sup>st</sup> redevelopment phases at the Brest and Niort large food stores  
Opening of the new Village Services in Mandelieu and Brest

Supplying the controlled development pipeline to €224m and the potential pipeline to €367m



## THE MODEL'S EFFECTIVE MANAGEMENT IS REFLECTED IN FINANCIAL INDICATORS

**STRONG GROWTH IN RENTS AND ORGANIC GROWTH**  
significantly > the +2% objective

Positive effect of acquisitions  
with immediate returns  
achieved in 2014 and 2015

Favorable impact of projects  
completed in 2014 and 2015

Continued development of  
Casual Leasing and reversion



**STRONG IMPROVEMENT OF THE EBITDA MARGIN**  
Cost control offsetting the full-year impact of the strengthening of teams completed in 2014



**FFO GROWTH OF +5.8% > the +3% revised objective**

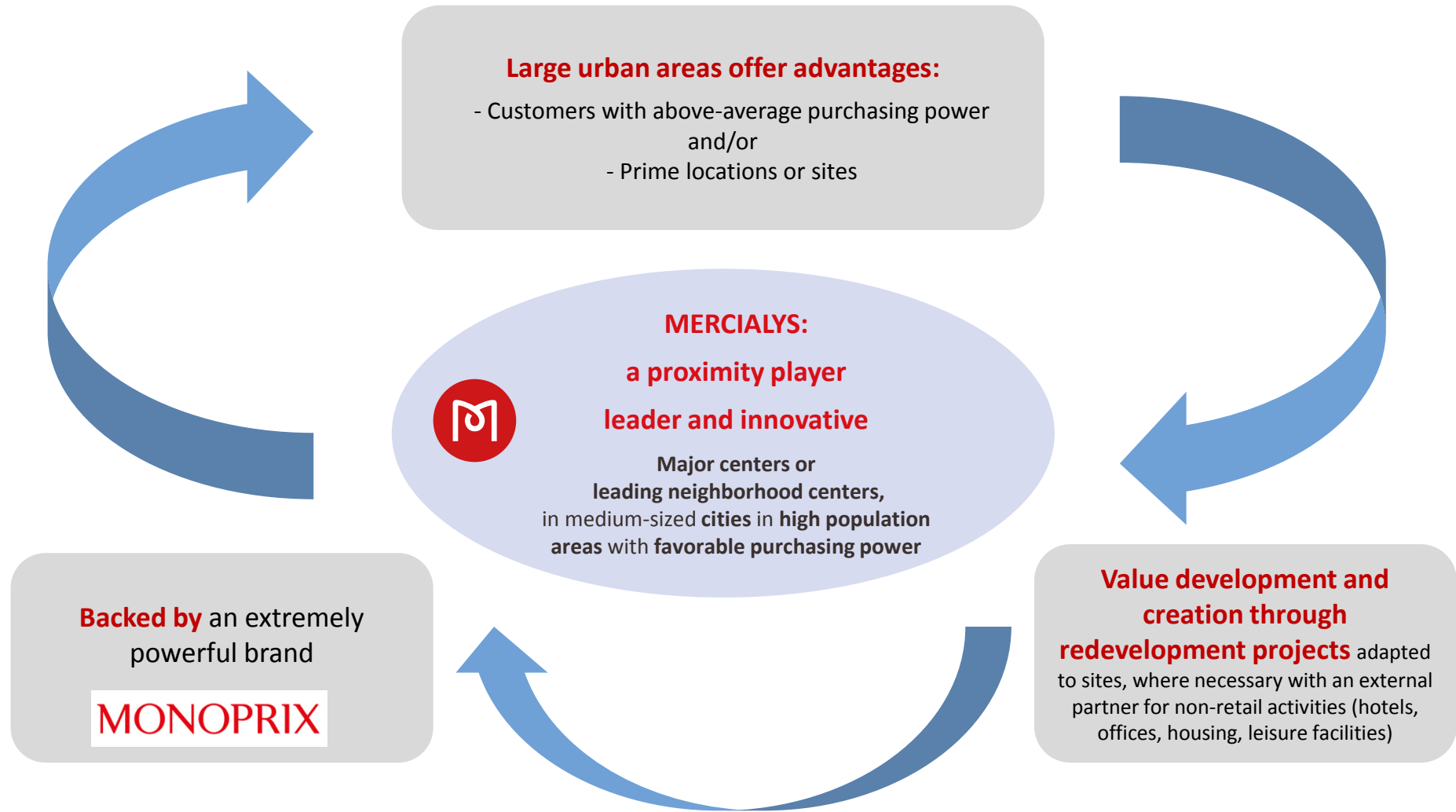
## KEY FIGURES



In millions of euros	2014	2015	% Change
Invoiced rents	148.8	166.0	+11.6%
<i>Organic growth in invoiced rents excluding indexation</i>	+2.8%	+3.5%	+70 bp
Rental revenues	152.8	169.0	+10,6%
FFO	102.6*	108.5	+5.8%
EPRA earnings	98.2*	107.4	+9.5%
LTV	37.4%	41.0%	+360 bp
<i>Average cost of drawn debt</i>	3.1%	2.4%	-70 bp
NNNAV / share (EPRA)	18.85	19.48	+3.4%
Dividend / share in euro	1.24	1.33**	+7.3%



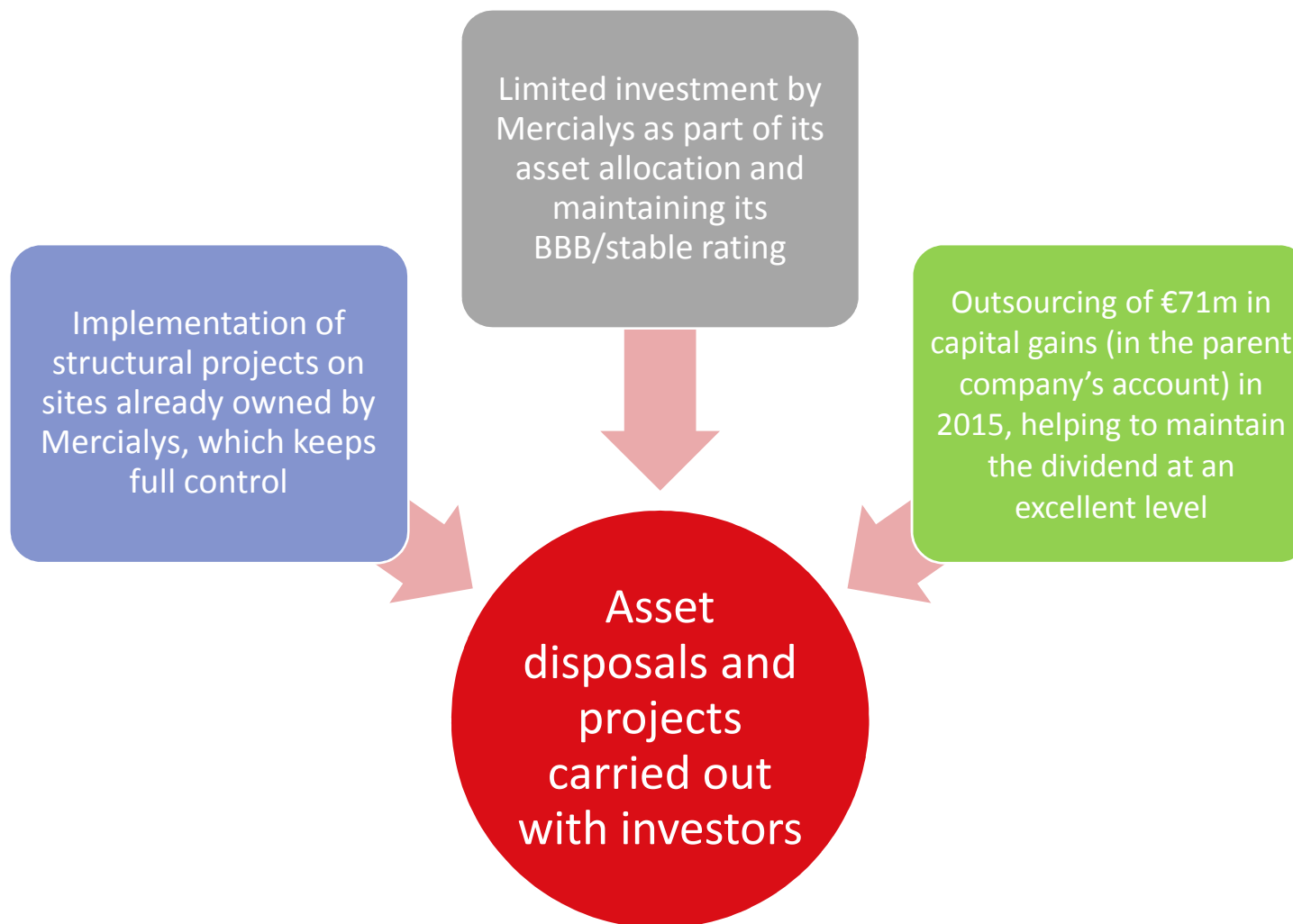
# MERCIALYS STRENGTHENS ITS POSITION AS PROXIMITY LEADER THROUGH HIGH-STREET RETAIL PROJECTS







## ACQUISITIONS AND DISPOSALS CONDUCTED WITH A MAJOR INVESTOR





## A DIVERSIFIED PIPELINE PROVIDING GOOD VISIBILITY



Large scale projects



Redevelopment of large food stores



Shopping centers extensions and retail parks



Mixed-use high-street retail projects

IRR of  
8–10%

Controlled pipeline: €224m

Potential pipeline: €367m

Total:  
€592m



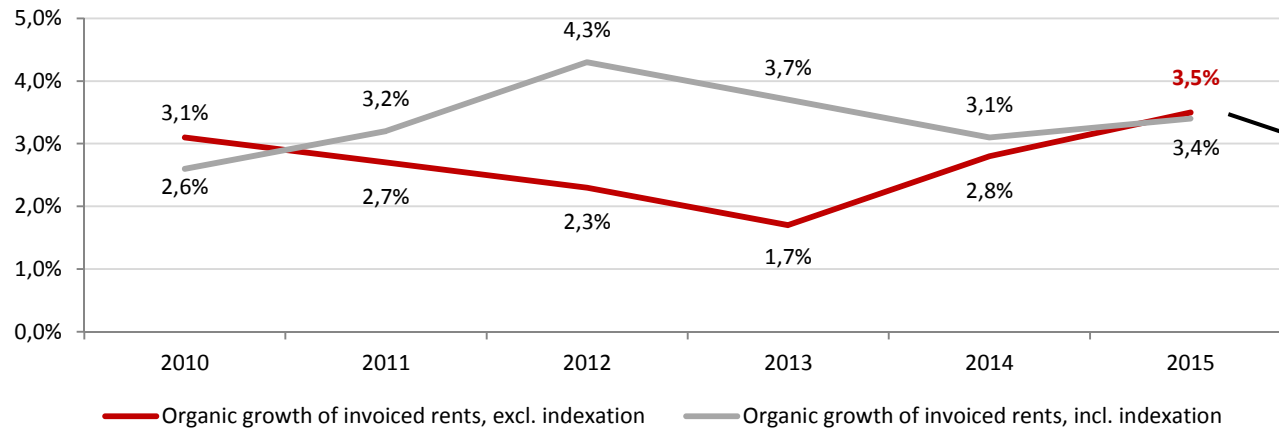
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## ACTIVITY

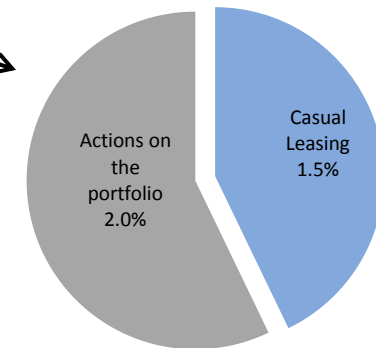
*Vincent Ravat  
Executive Vice-President*



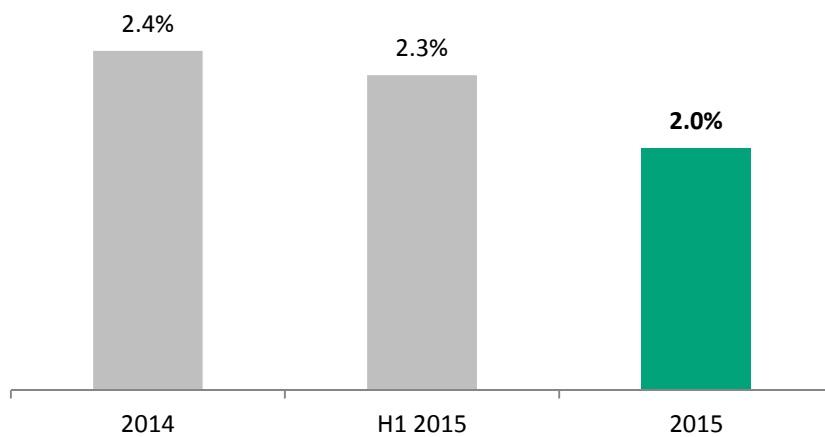
# ROBUST SUSTAINABLE ORGANIC GROWTH



Renewals & relettings: **+19.8%**

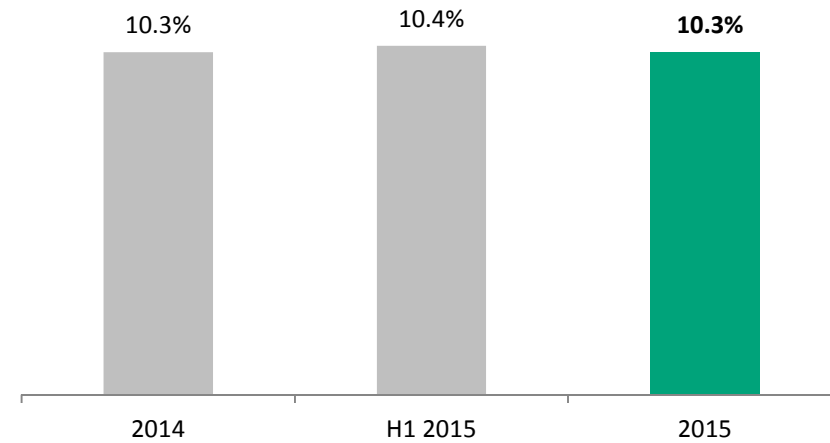


## CHANGE IN RECURRING FINANCIAL VACANCY RATE



## CHANGE IN THE OCCUPANCY COST RATIO

• (Rents + charges incl. tax)/tenants' sales incl. tax, excluding large food stores





## THE EXPANSION OF NATIONAL CASUAL LEASING, A MEDIUM-TERM GROWTH DRIVER

### Sharp increase in rents by 28.2% to €8.0m

- ❖ An approach focusing on upgrading and improving the quality of merchandising
  - growth in the share of national brands (31% of Casual Leasing rents)
  - dedicated support for local retailers: providing displays for improved presentation and specific merchandising assistance for each type of activity, allowing retailers to optimize their offering
- ❖ Value of Casual Leasing in the Mercialis portfolio:
  - **€144m** in 2015 (+€37m vs. 2014)



### Growth areas for this activity in the medium term:

Improved occupancy rate

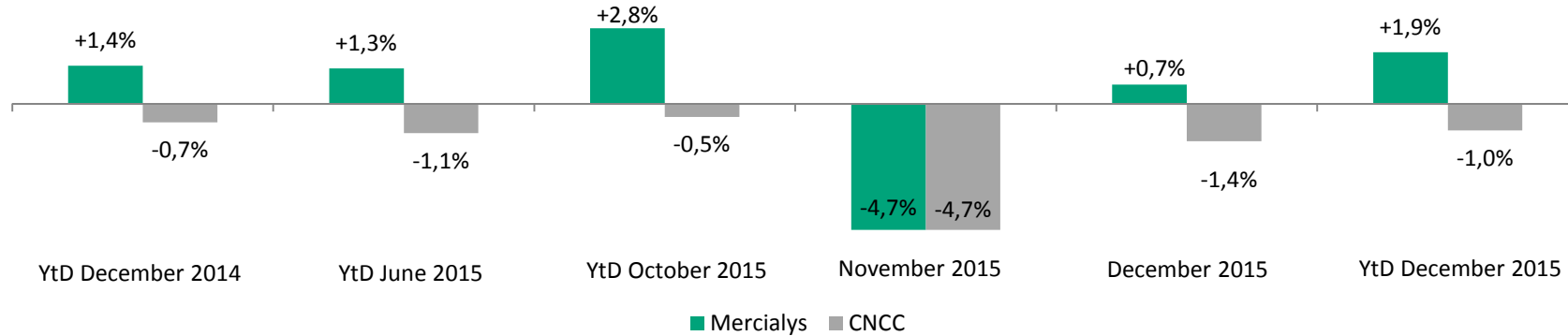
Growth of national brands activity

Additional areas through development projects

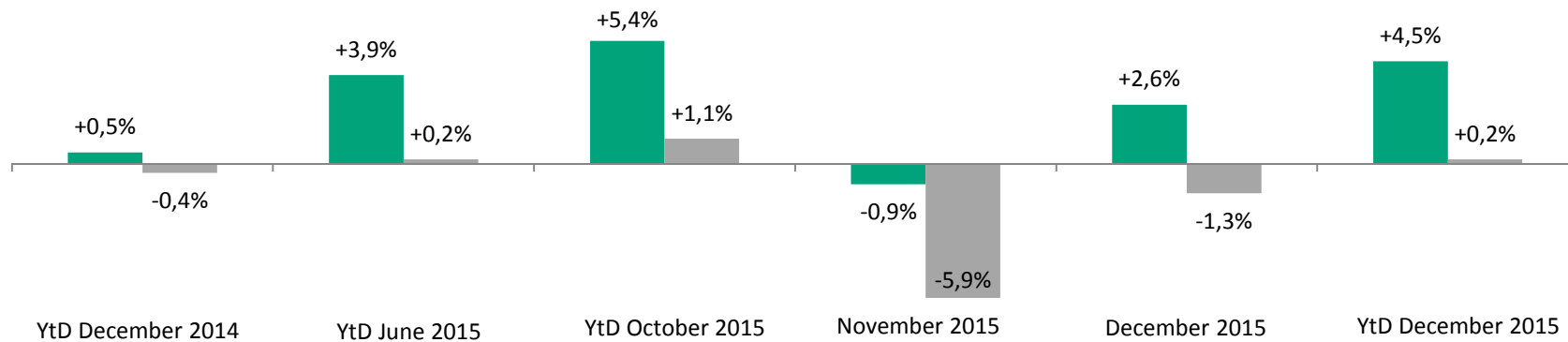
# LONG-TERM OPERATING OUTPERFORMANCE OF THE MARKET



## CUMULATIVE CHANGE IN FOOTFALL IN 2015\*



## CUMULATIVE CHANGE IN RETAILERS' SALES IN 2015\*



# A NETWORK OF TARGETED AND ATTRACTIVE COMMERCIAL SITES FOR RETAILERS



Examples of leases signed in 2015



# CONTINUOUS OPTIMIZATION OF OUR STORE-MIX: REDEVELOPMENT OF 29 CAFETERIAS

- ❖ Prime locations inside the shopping centers
- ❖ Redevelopment that enhances the appeal of assets through reletting to attractive retailers
- ❖ A renewed concept on cafeterias operated and owned by Casino, which are moved to the car park, allowing the keep this service on site



**+€1.8m** in additional net rent (€1.3m of which is already secured) for €24m of capex,  
i.e. a yield on cost of **7.5%**



NUITS  
BLANCHES



WOKASIE



Brest: cafeteria before redevelopment



Brest: new Mango store



okaïdi



FRANCK  
PROVOST  
PARIS



CAMATEU







## A SINGLE BRAND, WITH STRONG SYNERGIES, IMPLEMENTED ACROSS THE ENTIRE PORTFOLIO

CREATING A GROUP-WIDE, SINGLE BRAND, “G LA GALERIE”, LINKED TO A REDESIGN OF THE VISUAL IDENTITY AND INTERIOR/EXTERIOR DESIGN OF THE CENTERS



**43** sites with a new exterior design in 2015

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**18** sites with renovated interiors in 2016  
(1<sup>st</sup> phase)

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### Benefits

- Increased clarity and visibility for the sites, at the sites themselves and online
- A single brand for pooling marketing actions and creating digital synergies
- Positive impact on footfall at each stage of deployment



## A BRAND THAT ALLOWS US TO LAUNCH A UNIFIED DIGITAL ECOSYSTEM



### LEARNING MORE ABOUT OUR CUSTOMERS

Qualify customer data in the database by systematically ensuring that the personal information provided by customers is complete

### LOYALTY

Roll out an innovative and differentiating loyalty and facilitation tool: the loyalty challenge

### MORE PROMOTIONAL OFFERS

Make our retailers' commercial offers available to the wider public (including those on Cshopping) via a new platform based on the digital and services ecosystem

### INCREASE THE NUMBER OF RECURRING VISITORS

Monitor customer behavior (visits, customer journeys, etc.) to adapt our action plans



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## COMPLETIONS & PROJECTS

*Vincent Rebillard*  
Chief Operating Officer



## SUMMARY OF OPERATIONS COMPLETED IN 2015

### 2015 OPENINGS

1<sup>st</sup>-half

Toulouse Fenouillet retail park (1<sup>st</sup> phase of the project)  
€2.3m in annualized rents

2<sup>nd</sup>-half

Extension of the Aurillac shopping center  
€0.5m in annualized rents

2<sup>nd</sup>-half

Extension of the galleries in Brest and Niort on former  
large food stores' areas  
€0.4m in annualized rents

**+** €3.2m in annualized rents

### 2015 ACQUISITIONS

1<sup>st</sup>-half

5 large food stores for transformation: €167m  
Besançon, Lanester, Poitiers, Dijon, Marseille  
€9.3m in annualized rents

2<sup>nd</sup>-half

4 large food stores for transformation  
(51% share)\*: €108m for 100%  
Istres, Narbonne, Le Puy, Clermont-Ferrand  
€5.4m in annualized rents for 100%

2<sup>nd</sup>-half

1 large food store for transformation: €53m  
Annemasse  
€2.6m in annualized rents

2<sup>nd</sup>-half

5 sites for transformation from Monoprix: €111m  
Puteaux, Asnières, Chaville, Marseille, Lille  
€6.5m in annualized rents

**€439m in total investment**  
**€386m of investment in Mercialys' share**  
**+** **€23.8m in annualized rents**  
**5.4% total immediate yield on cost**

# NEW OPENINGS IN 2015, PROOF OF A NIMBLE BUSINESS MODEL



## Very positive trends following the opening of the Toulouse Fenouillet retail park in May 2015

- ❖ Most recent retailer openings in the autumn
- ❖ Annualized rents of €2.3m, representing a 6.9% yield on cost on this project
- ❖ Very satisfactory retailer performance: strong growth in revenues since the site was opened in May



## NEW OPENINGS IN 2015, PROOF OF A NIMBLE BUSINESS MODEL



### Opening of the Aurillac shopping center extension in November 2015

- ❖ Acquisition of a 1,500 sq.m extension (10 stores, all leased) to this gallery, the leader in its region: investment of €8.2m for a net yield on cost of 6.5%
- ❖ Enhanced attractiveness and merchandising for the site



### Rapid implementation of the large food stores redevelopment strategy: 1<sup>st</sup> phases of the Brest and Niort extensions opened (average IRR of 9.0%)

- ❖ **Niort:** 1,330 sq.m H&M extension within the large food store reserve area
- ❖ Entrenchment of this anchor tenant and ongoing implementation of the 2<sup>nd</sup> redevelopment phase
- ❖ **Brest:** new 2,300 sq.m Cultura opened
- ❖ A leading retailer generating footfall that will increase the expected reversion on this site





## ACQUISITION OF 5 RESTRUCTURING PROJECTS IN THE 2<sup>ND</sup> HALF-YEAR, OF WHICH FOUR WITH AN INVESTOR

Acquisition of 5 large food stores immediately producing rent  
Total amount (100%): €161.2m (incl. transfer taxes)  
Mercialys' share: €108.3m (incl. transfer taxes)  
Associated net rents: €8.1m  
Immediate yield: 5.0%  
Projects' completion: 2017 – 2018  
Overall yield before leverage (food stores + project): 5.2%

For 4 of these projects (Narbonne, Istres, Le Puy, Clermont-Ferrand), Mercialys holds a 51% stake, with 2 OPCI managed by BNP Paribas REIM France holding the remaining 49%.

These acquisitions give Mercialys upstream overall control of the commercial strengthening of these sites. The projects will complement the hypermarket offer by providing powerful and differentiating non-food anchors



Clermont-Ferrand



Istres



Le Puy



Narbonne



Annemasse

Investment for the 5 associated projects: €16.3m  
Additional net rents: €1.2m  
Expected net yield: 7.6%

**EXPECTED IRR > 8%**  
**ACCRETION ON FFO**



## DEVELOPMENT OF MIXED-USE PROJECTS ON HIGH STREET RETAIL SITES

Acquisition of 5 sites for transformation for €110.6m incl. transfer tax and an immediate yield of 5.9%

€45m of investment as part of mixed-use projects, for an IRR of ~ 9% (\*)

### MARSEILLE

Breathing new life into an iconic  
Haussmann building



### LILLE

Becoming the beating heart of  
urban renewal on a leading street







# DEVELOPMENT OF MIXED-USE PROJECTS ON HIGH STREET RETAIL SITES

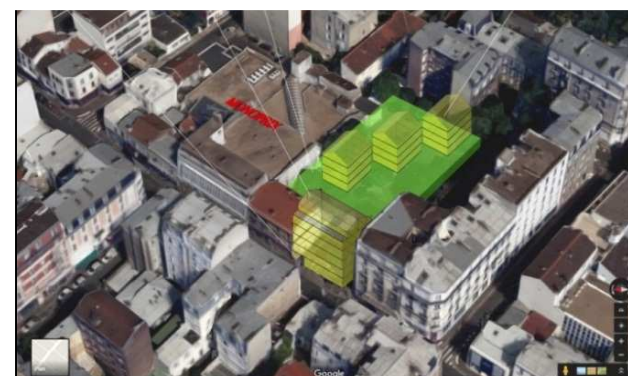
## PUTEAUX

Creating a new block inside the city



## ASNIERES

Adapting the city center to the planning challenges of the Grand Paris



## CHAVILLE

Designing the city center of the future





## SIGNIFICANT COMPLETIONS IN 2016



### Phase 2 of the major Toulouse Fenouillet project\*

Scheduled for opening in November 2016

70% already let to date

Annualized rent: €7.0m



### 5 completions of shopping centers' extensions on large food stores' area

Aix, Angers, Anglet, Nîmes (phase 1), Rennes (phase 1)

Delivery in Q4

Annualized rent: €2.4m



### Delivery of a retail park and a shopping center extension

Sainte-Marie retail park (La Réunion) scheduled for delivery in Q4 2016

Annualized rent: €0.7m

Extension of the Carcassonne Salvaza gallery\*\* scheduled for delivery in Q2 2016

Annualized rent: €0.3m



## A POTENTIAL PIPELINE CAPITALIZING ON ALL OF MERCIALYS' REAL ESTATE RESOURCES

### Large project

- ❖ Marseille Plan de Campagne

### Shopping centers' extensions and retail parks

- ❖ La Réunion (Saint-Denis, Le Port)
- ❖ Marseille
- ❖ Brest
- ❖ Clermont-Ferrand
- ❖ Dijon
- ❖ Bordeaux-Pessac
- ❖ Saint-Etienne
- ❖ Morlaix

### Mixed-use high street retail projects

- ❖ Marseille Canebière
- ❖ Lille-Marcq-en-Baroeul
- ❖ Puteaux
- ❖ Asnières
- ❖ Chaville



Deliveries: 2017 - 2020



## SUMMARY OF THE DEVELOPMENT PIPELINE: €592M GROSS INVESTMENTS



In millions of euros	Total investment	Investment still to be initiated	Forecasted net rental income	Forecasted net yield on cost	Date of completion
Transformation of 4 large food stores acquired in H1 2014	34.5	34.5	3.3	9.4%	2015 to 2017
Transformation of 8 large food stores acquired in H2 2014	26.7	26.3	2.9	10.9%	2016 to 2017
Transformation of 4 large food stores acquired in H1 2015	16.3	16.3	1.2	7.5%	2017
Transformation of 5 large food stores acquired in H2 2015	16.3 (5)	16.3	1.2	7.6%	2017 to 2018
Toulouse Fenouillet Phase 2 (1)	118.0	101.2	7.0	5.9%	2016
Sainte Marie Retail Park (2)	8.1	8.1	0.7	8.6%	2016
Carcassonne Salvaza (2)	4.4	4.4	0.3	6.3%	2016
<b>TOTAL controlled pipeline</b>	<b>224.3</b>	<b>207.1</b>	<b>16.6</b>	<b>7.4%</b>	
<b>Total potential pipeline (3)</b>	<b>367.4</b>	<b>367.4</b>	<b>21.0</b>	<b>6.5%</b>	
<b>TOTAL pipeline (4)</b>	<b>591.7</b>	<b>574.5</b>	<b>37.6</b>	<b>6.9%</b>	

(1) Mercialys holds a fair value call option for this asset, that can be exercised at the opening at the latest

(2) projects presented by the Casino Group under the Partnership Agreement, subject to the agreement of the Investment Committee and the Board of Directors of Mercialys

(3) yield excluding the impact of mixed-use high street retail projects, which may also generate real estate development margins

(4) the amounts and yields may change depending on the implementation of projects

(5) including €11 million of the Mercialys share, the company acquired a 51% stake in the Istres, Narbonne, Le Puy and Clermont-Ferrand projects



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## FINANCIAL STRUCTURE & RESULTS

*Elizabeth Blaise*  
CFO

# A SOLID FINANCIAL STRUCTURE



- ❖ **Net debt: €1,361m**, including
  - €1,230m of bond debt
  - €166m of commercial paper
  - **Undrawn financial resources: €350m**

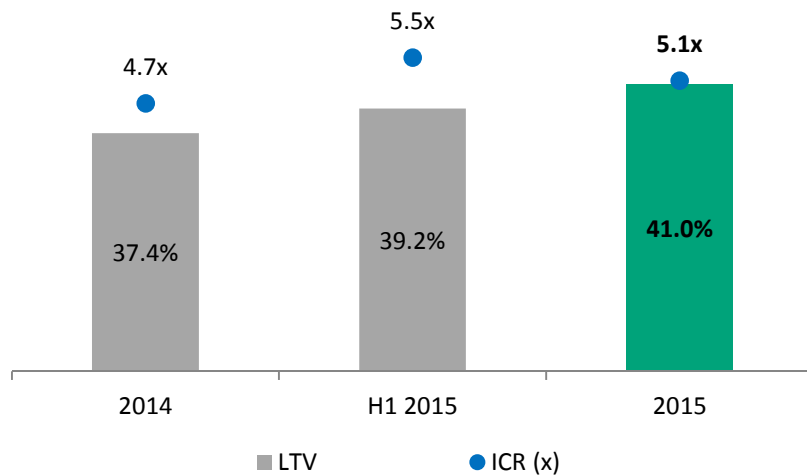
The LTV totaled 41%

The ICR remains at a very high level of 5.1x

€200m bond issue supplementing the 2023 bond launched at a favorable rate

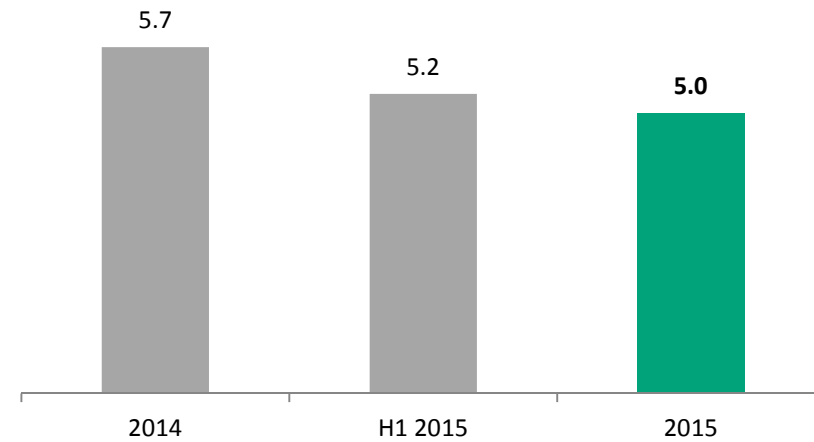
Standard & Poor's financial rating: BBB/stable

## CHANGE IN LTV (EXCLUDING TRANSFER TAXES) AND ICR



## CHANGE IN DEBT MATURITY

• (in years)



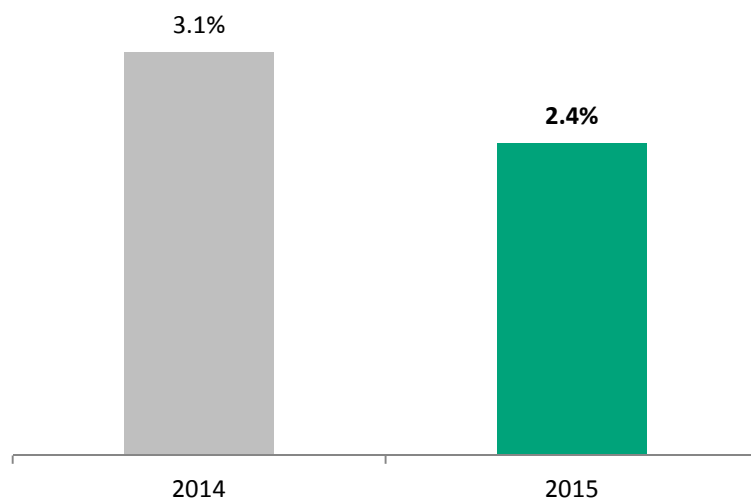


## A FAVORABLE COST OF FINANCING

### Increased financial expenses due to investments are limited by optimizing the cost of debt

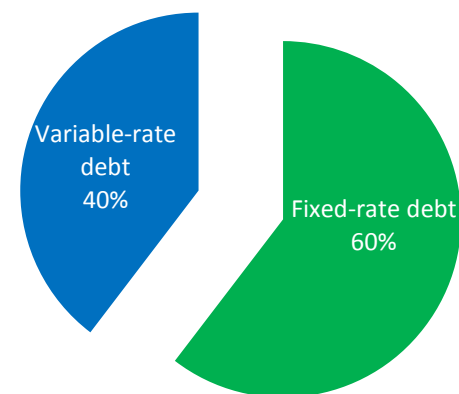
- ❖ Volume effect: full-year impact of the €550m bond issued in Q4 2014 (1.787%) and the new €200m bond issued in November 2015 based on a cost of 2.203%
- ❖ Favorable impact of the debt hedging strategy on the cost of financing: variability of the new issue followed by refixing
- ❖ Attractive cost of commercial paper (average cost of 0.07%)

### CHANGE IN THE COST OF DRAWN DEBT



### LONG-TERM DEBT COVERAGE RATIO

- (including commercial paper program)





# 3 TRANSACTIONS CONCLUDED WITH BNP PARIBAS REIM FRANCE

## Hyperthetis Participations

Mercialys: 51%\*

OPCI SPF2\*\* : 49%



1 **6 reconfigured large food stores (H1 2015):** €10.6m in annual rents (net capital gain of €25.3m)

2 **3 large food stores for transformation:** investment of €69.5m DIH in Nov. 2015

- €3.5m in rents paid by the large food stores (immediate yield of 5.1%)
- €5.9m of capex generating a target yield of > 6% and an IRR of 8–10%

## Immosiris

Mercialys: 51%\*

OPCI REAF\*\* : 49%

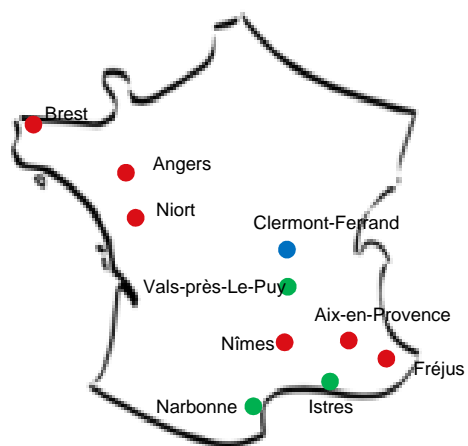


3 **Clermont-Ferrand site (Nov. 2015)**

Sale by Mercialys of the **gallery** to the subsidiary for €101.4m (net capital gain of €45.5m)

Acquisition by Immosiris of the **large food store for transformation** from the Casino Group:

- investment of €38.6m, generating an immediate net yield of 4.9%
- capex of €4.9m, generating a target yield of > 6% and an IRR of 8% to 10%

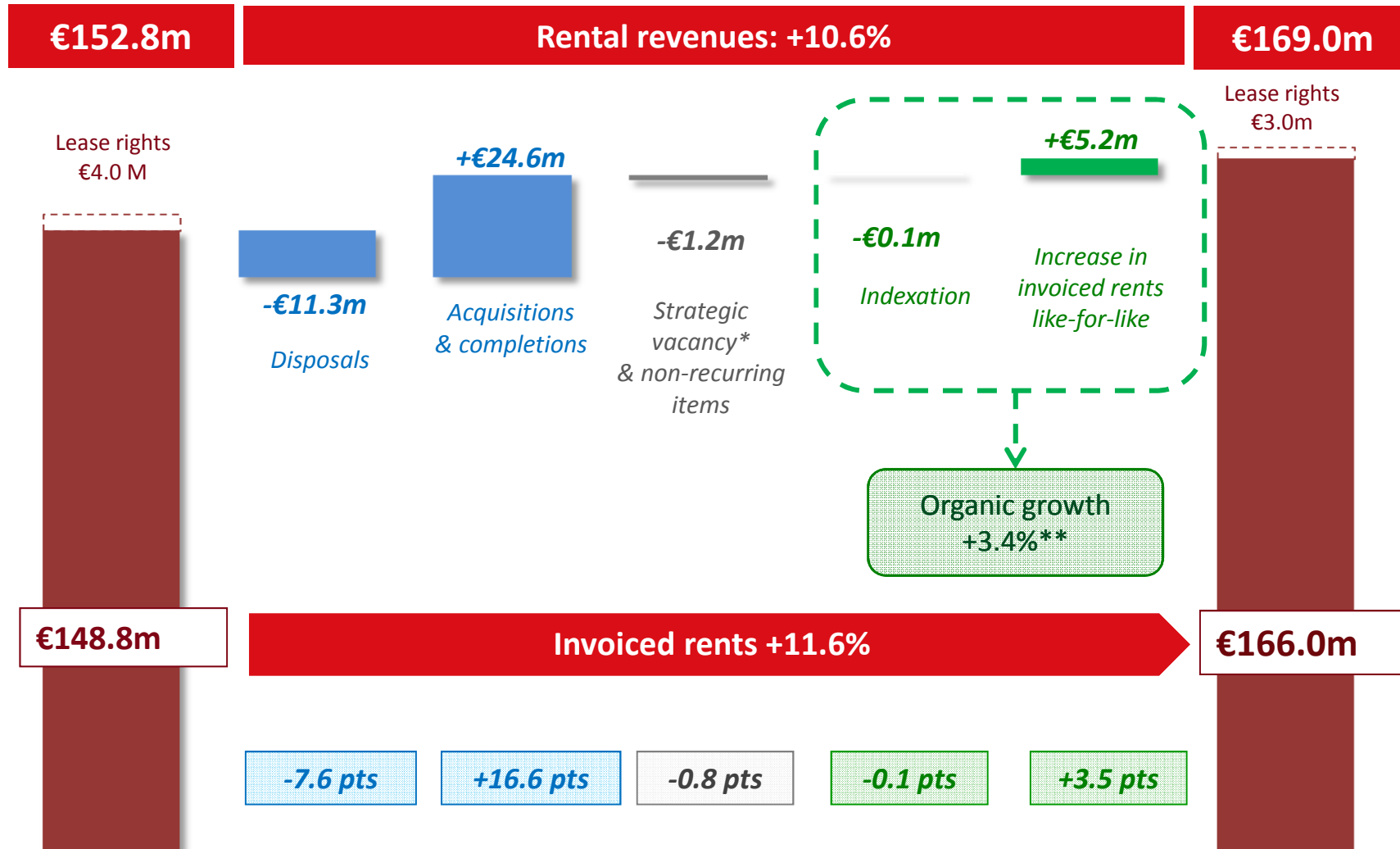


- 6 reconfigured large food stores integrated into Hyperthetis in H1 2015
- 3 large food stores to be transformed, integrated into Hyperthetis in H2 2015
- 49% stake in the gallery and large food store to be transformed in Immosiris sold in H2 2015

**TOTAL NET CAPITAL GAIN OF €71m recorded in the parent company's accounts**



# INCREASE IN RENTS AND ORGANIC GROWTH



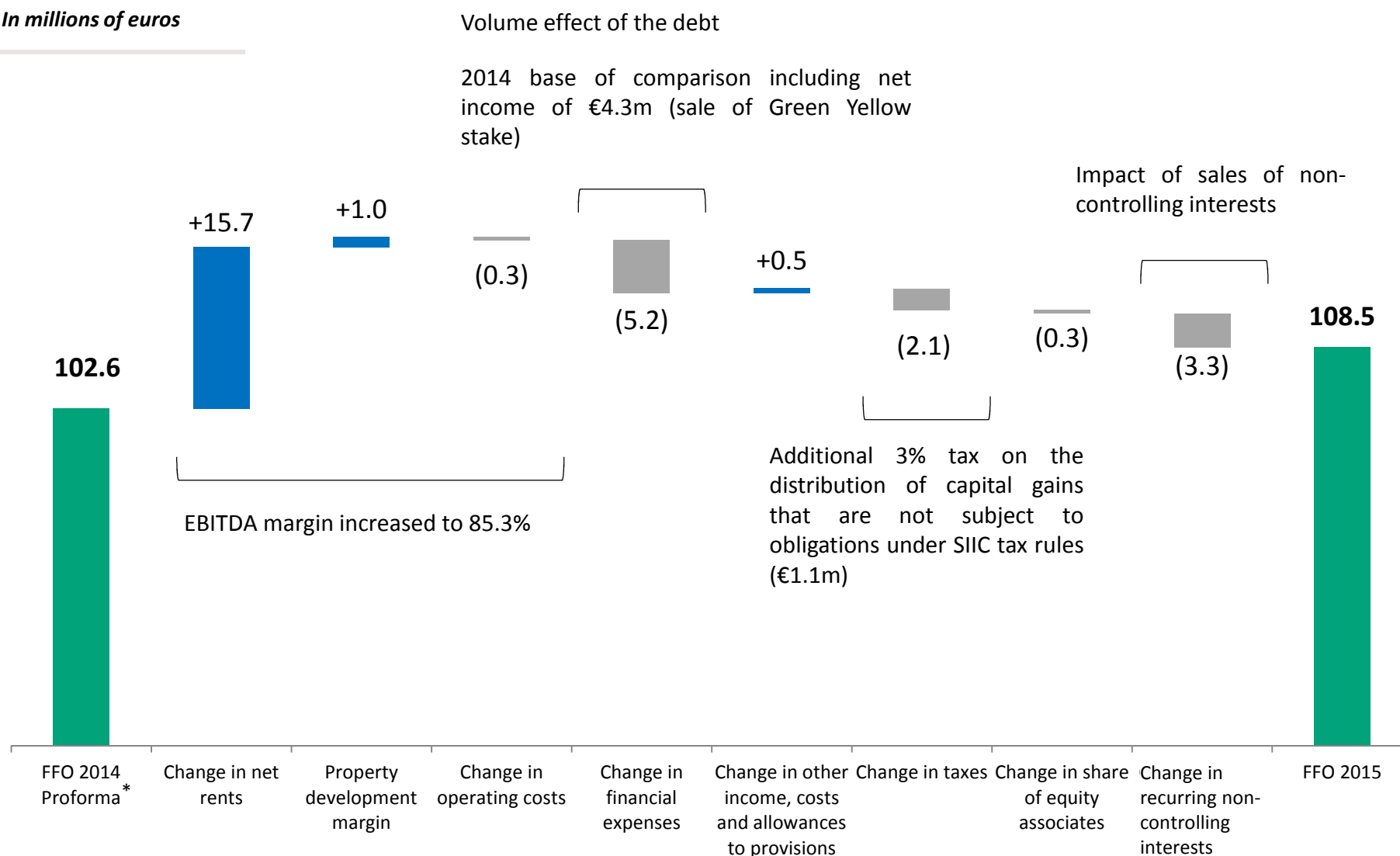
(\*) Linked to the development program – Units left vacant to facilitate future restructurings

(\*\*) Organic growth of invoiced rents including current vacancy, variable rents and indexing, excluding the impact of recurring lease rights

# STRONG GROWTH IN FFO: +5.8%



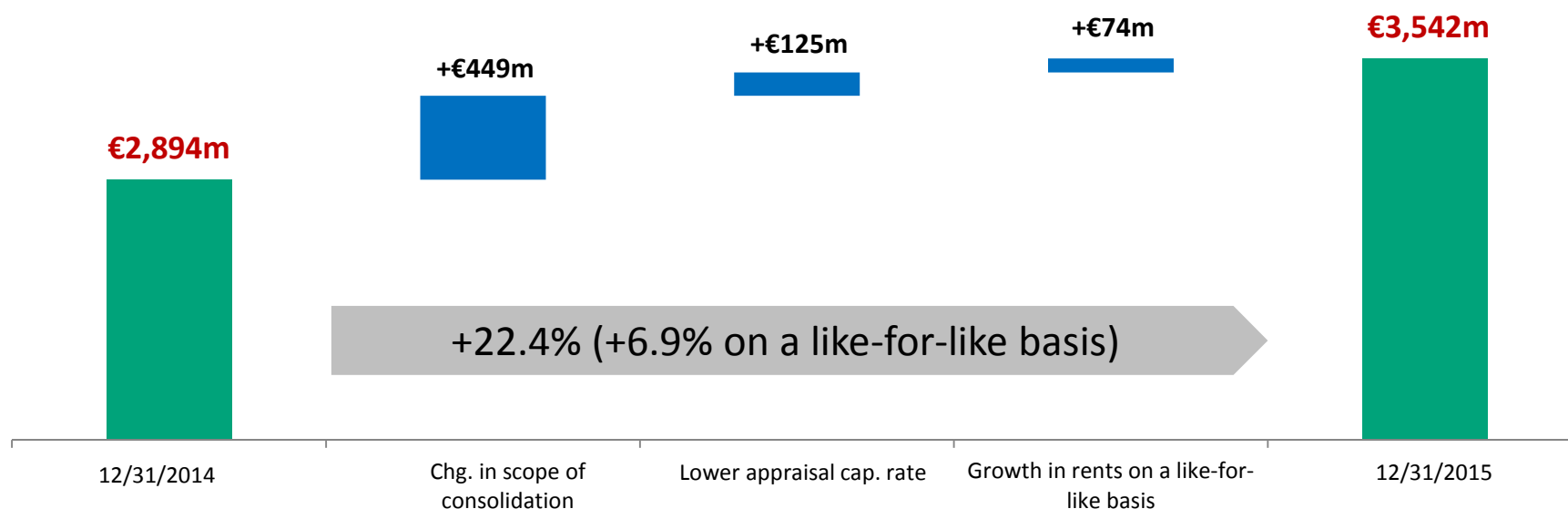
In millions of euros



# PORTFOLIO VALUE UP BY +22.4%, INCLUDING +6.9% ON A LIKE-FOR-LIKE BASIS



*Breakdown of change in the portfolio's appraisal value, including transfer taxes\**

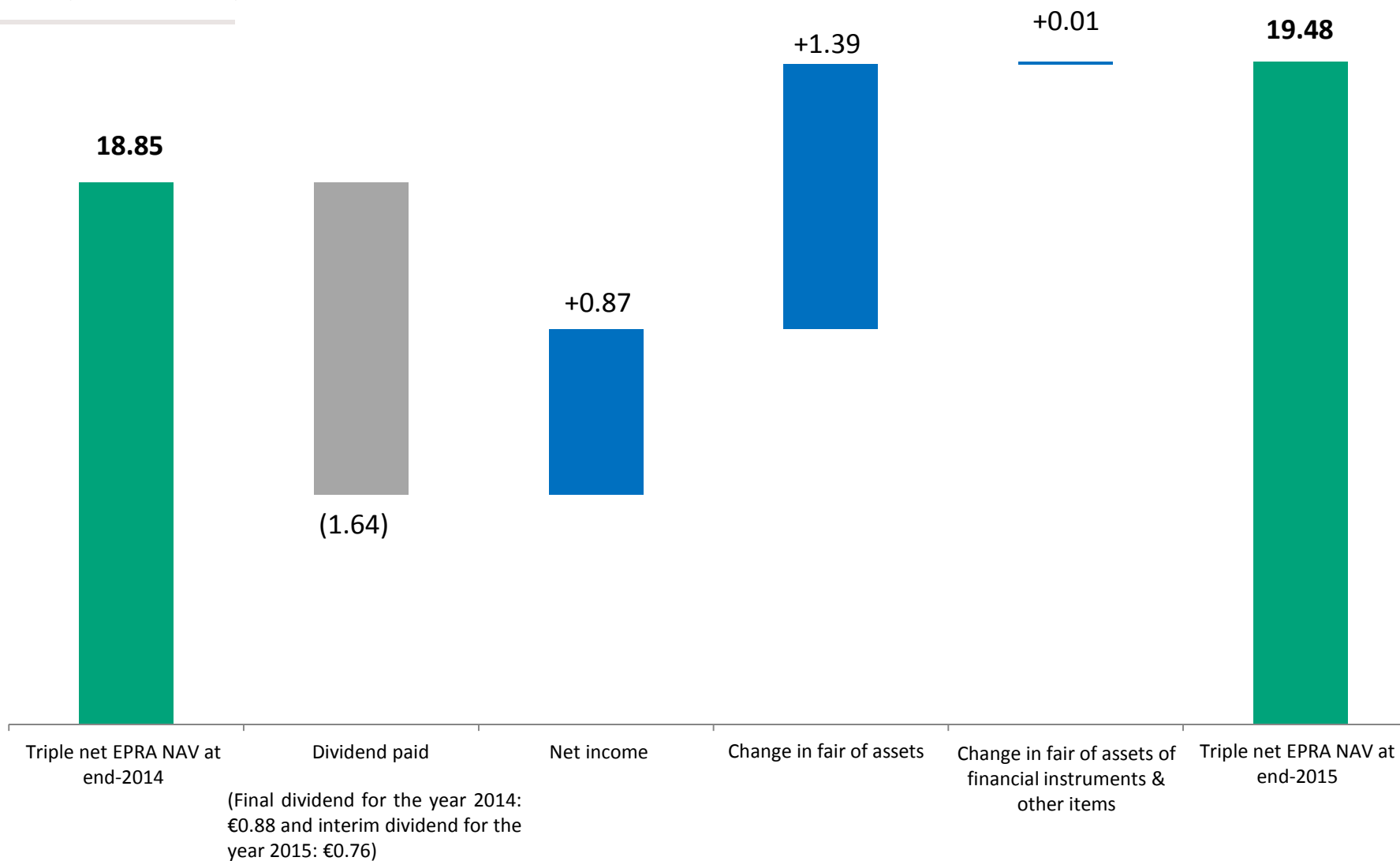


Average appraisal capitalization rate	06/2014	12/2014	06/2015	12/2015
	5.70%	5.60%	5.55%	5.36%



## CHANGE IN NNAV

NNNAV (EPRA, in €/share)





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## CONCLUSION & 2016 OBJECTIVES

*Eric Le Gentil*  
Chairman and CEO

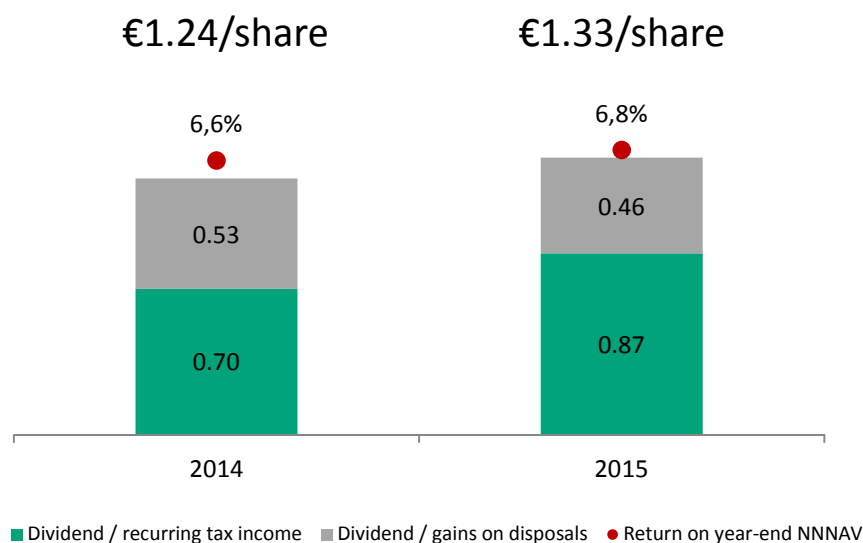


## DIVIDEND PAYMENT

**Proposed dividend up +7.3% to €1.33 per share, contributing to a high total return of 10.2% in 2015**

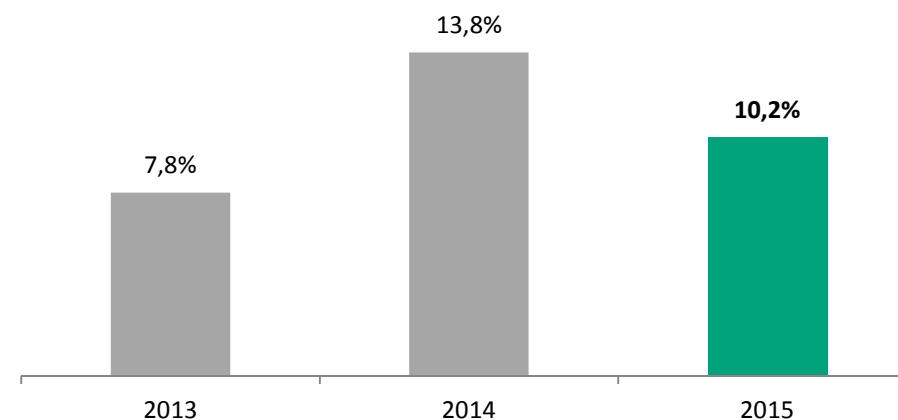
- ❖ Mercialis will propose to the General Meeting the payment of a dividend of €1.33\* per share, including the interim dividend of €0.76 per share paid in December 2015
- ❖ Mercialis distributes for 2015:
  - The mandatory distribution of its recurring taxable income under SIIC tax rules,
  - 60% of its capital gains, regardless of whether or not they are part of the mandatory distribution under SIIC tax rules

### BREAKDOWN OF THE DIVIDEND



### CHANGE IN THE TOTAL RETURN

- (growth of NNAV + dividend yield/NNAV, excluding exceptional distribution)





## 2016 OBJECTIVES



Organic growth in invoiced rents

*> 2% above indexation*



Growth of FFO

*+2% vs. 2015*



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## APPENDICES





## FINANCIAL CALENDAR



<b>April 2016</b>	Activity at March 31, 2016 (after market close)
<b>April 20, 2016</b>	Annual Shareholders' Meeting
<b>July 27, 2016</b>	Press release on 2016 half-year results (after market close)
<b>July 28, 2016</b>	Conference call on half-year financial results
<b>October 2016</b>	Activity at September 30, 2016 (after market close)

# ASSET LOCATIONS



❖ **The only listed French real estate company that is a pure player in shopping centers**

- Mercialys' portfolio is focused on large and neighborhood shopping centers as well as high-street retail assets that are leaders in their areas
- The assets are concentrated in the most dynamic French regions

❖ **The portfolio is focused on high-potential assets**

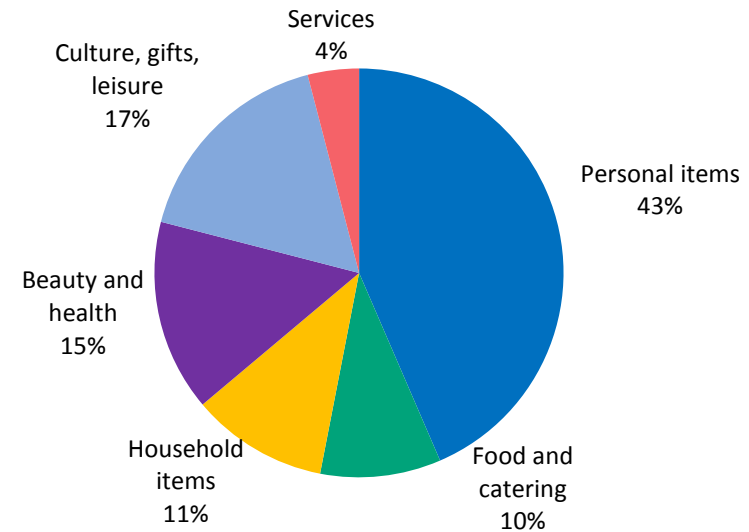
- **64** shopping centers and city-center sites
- Leasable area: **920,000 sq.m**
- Appraised asset value (including transfer taxes): **€3,542m** at year-end 2015
- Annualized rental income: **€176m**
- More than **600** retailers and **2,251** leases





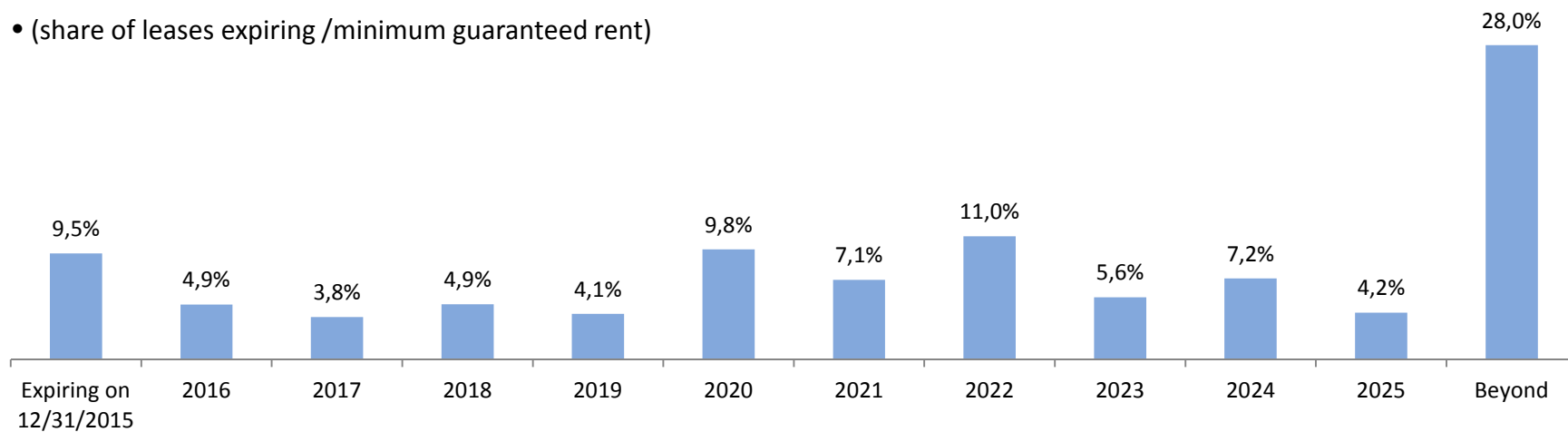
## BREAKDOWN OF RENTAL INCOME BY BUSINESS SECTOR

- (in % of annualized rental income as at December 31, 2015 – excluding exposure to the Casino Group)



## LEASE EXPIRY SCHEDULE

- (share of leases expiring /minimum guaranteed rent)





## TYPES OF RETAILERS PRESENT ON MERCIALYS ASSETS

- (in % of annualized rental income as at December 31, 2015 – excluding exposure to the Casino Group)

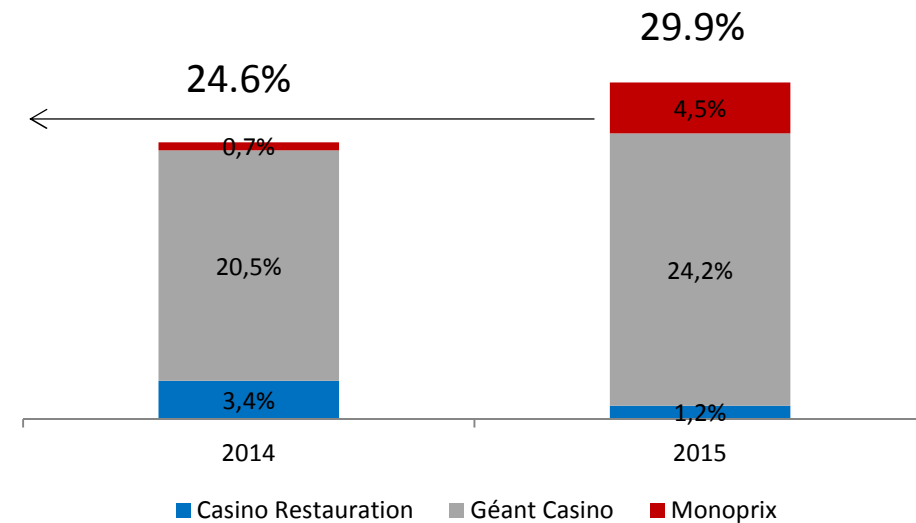


## CHANGE IN THE SHARE OF CASINO BRANDS IN MERCIALYS' ANNUALIZED RENTAL INCOME

- (economic vision)

Adjusted rent exposure for rents relating to the 49% of OPCIs managed by BNP Paribas REIM France in the companies that own the buildings of 9 large food stores and the Clermont-Ferrand gallery

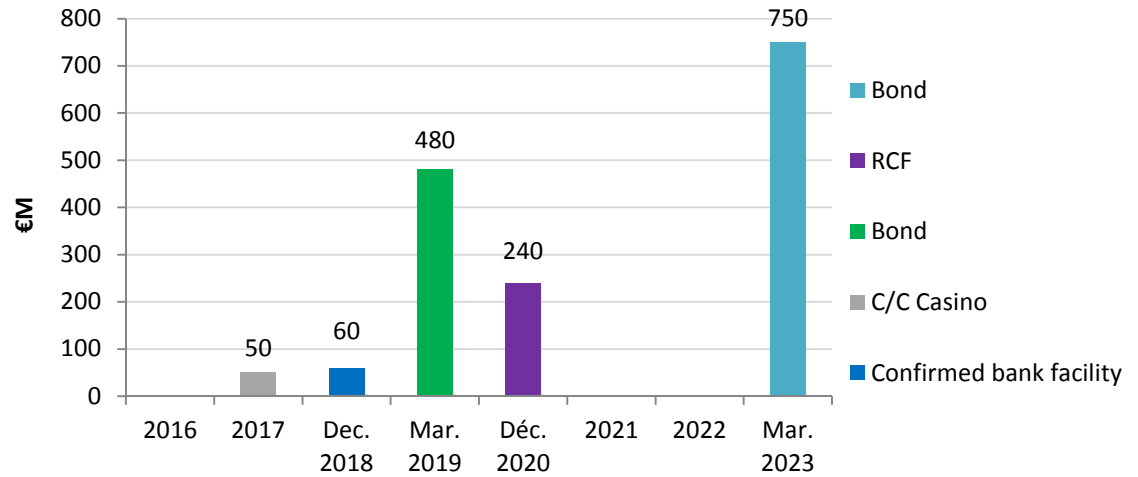
Accounting exposure of rents excluding adjustments for minority interests: 32.7%



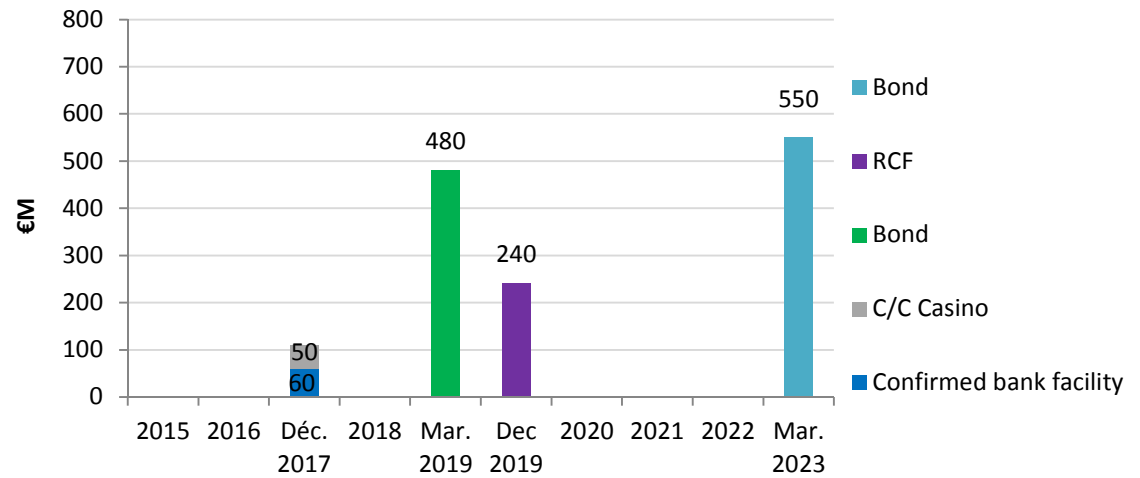
# FINANCING STRUCTURE AND SCHEDULE



## DEBT SCHEDULE AT THE END OF 2015



## DEBT SCHEDULE AT THE END OF 2014

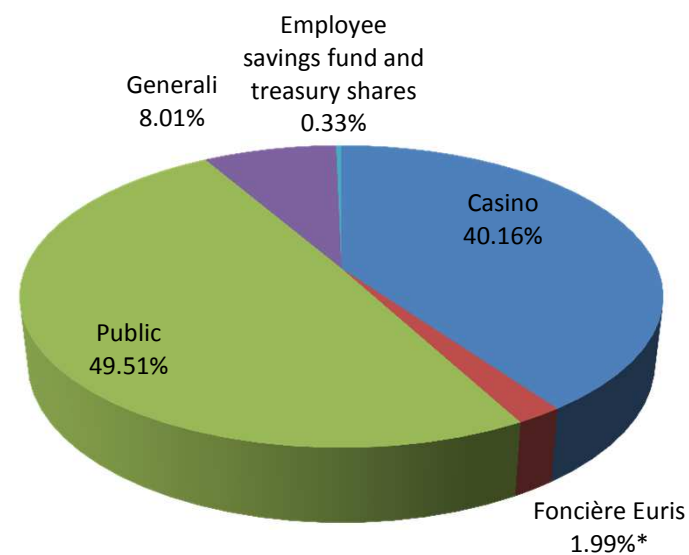


## SHAREHOLDING IN MERCIALYS AND NUMBER OF SHARES



	2013	2014	2015
Number of shares outstanding at end of period	92,049,169	92,049,169	92,049,169
Average number of shares outstanding	92,038,313	92,049,169	92,049,169
Average number of shares (basic)	91,734,656	91,826,157	91,767,764
Average number of shares (diluted)	91,865,817	91,826,157	91,767,764

### MERCIALYS SHAREHOLDERS AS AT DECEMBER 31, 2015



# FFO, EPRA EARNINGS & NET INCOME GROUP SHARE



In thousands of euros	December 31, 2014 (*)	December 31, 2015
Invoiced rents	148,755	165,958
Lease rights	4,032	2,998
<b>Rental revenues</b>	<b>152,787</b>	<b>168,956</b>
Non-recovered property taxes	-1 367	-1,081
Non-recovered service charges	-3,244	-3,048
Property operating expenses	-5,072	-6,069
<b>Net rental income</b>	<b>143,104</b>	<b>158,758</b>
Management, administrative and other activities income	3,017	2,893
Property development margin	118	1,099
Other income and expenses	-8 043	-6,490
Staff costs	-10,424	-12,179
<b>EBITDA</b>	<b>127,772</b>	<b>144 081</b>
Net financial items (excluding impact of hedging ineffectiveness and banking default risk)	-23,855	-29 012
Allowance for provisions for liabilities and charges	126	-928
Other operating income and expenses (excluding gains on disposals and impairment)	-1,730	-192
Tax charge	-1,055	-3,138
Share of net income of associates	1,346	1,026
Non-controlling interests excluding gains and amortization	-38	-3,309
<b>FFO</b>	<b>102,566</b>	<b>108,529</b>
<i>FFO/share (on the basis of the diluted average number of shares)</i>	<i>1.12</i>	<i>1.18</i>
Extraordinary costs related to early repayments of debt	50	0
Property development margin	-118	-1,099
Proceeds from the sale of the Green Yellow investment	-4,332	0
<b>EPRA earnings</b>	<b>98,167</b>	<b>107,431</b>

In thousands of euros	December 31, 2014	December 31, 2015
FFO	102,566	108,529
Depreciation and amortization	-23,968	-24,844
Other operating income and expenses	73,876	-5,073
Impact of hedging ineffectiveness and banking default risk	0	180
Non-controlling interests: capital gains and amortizations	-10	823
<b>Net income, attributable to owners of the parent</b>	<b>152,464</b>	<b>79,614</b>

# BALANCE SHEET



<b>ASSETS (in thousands of euros)</b>	<b>December 31, 2014 (*)</b>	<b>December 31, 2015</b>
Intangible assets	811	974
Property, plant and equipment other than investment property	434	12
Investment property	1,751,782	2,224,080
Investments in associates	20,880	20,069
Other non-current assets	33,579	34,154
Deferred tax assets	990	338
<b>Non-current assets</b>	<b>1,808,476</b>	<b>2,279,627</b>
Inventories	-	4,358
Trade receivables	18,687	25,173
Other current assets	64,762	73,232
Cash and cash equivalents	121,015	13,030
Investment property held for sale	5,666	3,095
<b>Current assets</b>	<b>210,130</b>	<b>118,888</b>
<b>TOTAL ASSETS</b>	<b>2,018,606</b>	<b>2,398,515</b>

<b>EQUITY AND LIABILITIES (in thousands of euros)</b>	<b>December 31, 2014 (*)</b>	<b>December 31, 2015</b>
Share capital	92,049	92,049
Bonus, treasury shares and other reserves	691,262	617,975
Equity attributable to the Group	783,311	710,024
Non-controlling interests	436	206,159
<b>Equity</b>	<b>783,748</b>	<b>916,183</b>
Non-current provisions	292	401
Non-current financial liabilities	1,022,424	1,219,574
Deposits & guarantees	22,555	22,880
Deferred tax liabilities	1	-
<b>Non-current liabilities</b>	<b>1,045,272</b>	<b>1,242,855</b>
Trade payables	14,026	19,704
Current financial liabilities	143,330	188,720
Current provisions	1,426	2,366
Other current liabilities	30,456	26,968
Current tax liabilities	348	1,719
<b>Current liabilities</b>	<b>189,586</b>	<b>239,477</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>2,018,606</b>	<b>2,398,515</b>



## BREAKDOWN OF ASSETS



Type of property	Number of assets at December 31, 2015	Appraisal value (incl. taxes) at December 31, 2015*		Gross leasable area at December 31, 2015		Appraised net rental income	
		In €m	%	Sq.m	%	In €m	%
Regional / large shopping centers	25	<b>2,670.4</b>	75%	648,400	71%	136.7	72%
Neighborhood shopping centers and city-center assets	39	<b>851.7</b>	24%	263,900	29%	52.1	27%
<b>Total shopping centers and city-center assets</b>	<b>64</b>	<b>3,522.1</b>	<b>99%</b>	<b>912,300</b>	<b>99%</b>	<b>188.8</b>	<b>99%</b>
Other assets	6	<b>19.7</b>	1%	7,200	1%	0.9	1%
<b>Total portfolio</b>	<b>70</b>	<b>3,541.8</b>	<b>100%</b>	<b>919,500</b>	<b>100%</b>	<b>189.7</b>	<b>100%</b>

❖ **Average rate of return: 5.36% as at December 31, 2015**

(\* Valuation method: valuation based on the appraisals by BNP Real Estate Valuation, Catella, Cushman & Wakefield and Galtier using the revenue capitalization and discounted cash flow originating from rents standard methods.

## CAPITALIZATION RATE GRID APPLICABLE UNDER THE PARTNERSHIP AGREEMENT



- ❖ Applicable capitalization rate grid for reiterations in the **first half of 2016** under the Partnership Agreement with Casino

<i>Type of property</i>	<i>Shopping centers</i>		<i>Retail parks</i>		<i>City center</i>
	<i>Mainland France</i>	<i>Corsica and overseas depts. &amp; territories</i>	<i>Mainland France</i>	<i>Corsica and overseas depts. &amp; territories</i>	
<b>Regional / large shopping centers</b> <i>&gt; 20,000 sq.m</i>	5.7%	6.3%	6.3%	6.7%	5.5%
<b>Neighborhood shopping centers</b> <i>5,000 to 20,000 sq.m</i>	6.2%	6.7%	6.7%	7.1%	5.8%
<b>Other</b> <i>&lt; 5,000 sq.m</i>	6.7%	7.1%	7.1%	7.7%	6.3%

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